



### **INTERIM REPORT JANUARY-MARCH 2015**

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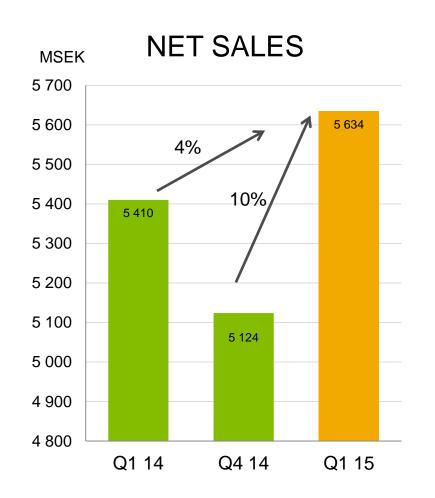
#### BEST QUARTERLY PERFORMANCE EVER

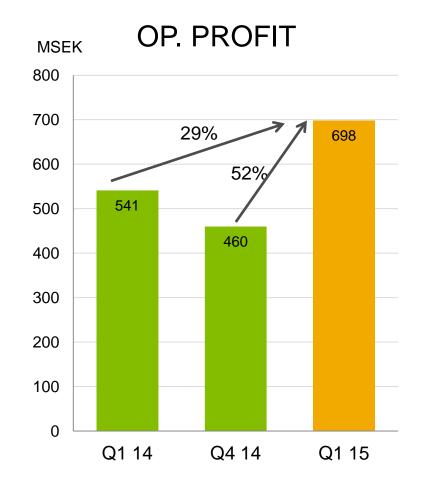
- Operating profit reached a record high SEK 698 million and operating margin over 12%
- Net debt reduced with SEK 734 million from previous quarter to SEK 6 390 million due to a very strong cash flow
- Packaging Paper
  - Normal market situation for sack and kraft paper for the season
- Consumer Board
  - As expected a solid market situation with stable prices for liquid packaging board and cartonboard
- Containerboard
  - Strong order books for fluting, white liner weaker
- Partnering with Tara expedition to further enhance our mission to challenge conventional packaging for a sustainable future



### WE DELIVER AS PROMISED

NET SALES GROWTH 4% YOY, OPERATING PROFIT +29% YOY

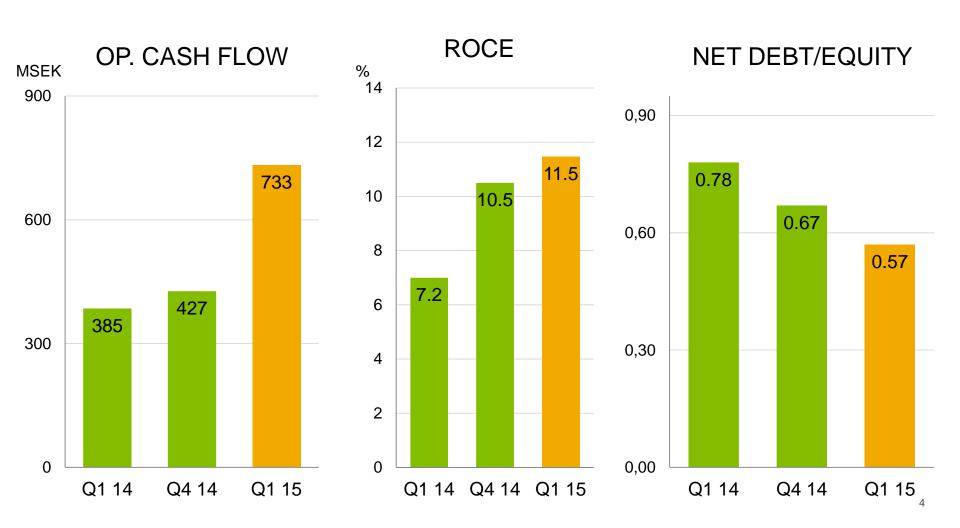






#### WE DELIVER AS PROMISED

EXCELLENT CASH FLOW, GOOD ROCE AND STRENGTHENED BALANCE SHEET





# PACKAGING PAPER BUSINESS AREA Q1 2015

- Stable demand for sack and kraft paper
- Net sales MSEK 2 182, +6% Q1-14
- Operating profit MSEK 317, +66% Q1-14
- Operating margin 15%
- Key take-away
  - The order situation for brown sack paper was strong, weaker for MF kraft paper due to increased competition on the market
  - The capacity on the Finnish machines were not fully utilized
  - Prices in local currency were slightly above previous quarter

## **Selective growth**





# **CONSUMER BOARD** BUSINESS AREA **Q1 2015**

- Stable and satisfactory market situation with normal seasonal variances
- Net sales MSEK 2 023, +4% Q1-14
- Operating profit MSEK 290, +24% Q1-14
- Operating margin 14%
- Key take-away
  - > Stable demand and continued global growth
  - Production problems related to trimming issues after machine rebuild in Gävle and Frövi during end of 2014



## **Volume growth**



# **CONTAINERBOARD** BUSINESS AREA **Q1 2015**

- Order books remained stable during the quarter
- Net sales MSEK 801, +1% Q1-14
- Operating profit MSEK 137, +17% Q1-14
- Operating margin 17%
- Key take-away
  - Market position and order intake for fluting remained on a high level.
  - Prices and order book for liner was on a lower but stable level during the quarter compared with previous year.



## Value growth



#### OUTLOOK

- Demand and orders situation for the second quarter is expected to be stable with normal seasonal variances for all business areas.
- Average prices in local currency in the second quarter are anticipated to be stable on the same level as in the first quarter.
- No changes to wood prices are foreseen for the second quarter.
- There is a planned maintenance shutdown in Gruvön including a three week rebuild of PM6 in the second quarter of 2015.



### **CAPITAL MARKETS DAY ON 12 NOVEMBER 2015**

Capital Markets Day in Stockholm on 12 November 2015. More info will be published on www.billerudkorsnas.com

