

Sequential volume uplift with challenged profitability

| Interim report January–March 2026



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BILLERUD

Performance and key highlights

Q1 2026

Sequential sales volume growth of 9%

EBITDA margin declined to 5%, mainly due to weak profitability in Region Europe




Another strong quarter for Region North America, despite difficult weather conditions

Cash conversion of 55%

Accelerated cost-saving program delivery, positive Q1 impact of SEK 100 million

SEKm	Q1-26	Change vs Q4-25	Change vs Q1-25
Net sales	9,825	+6%	-11%
Adjusted EBITDA	525	-36%	-62%
<i>Adjusted EBITDA margin</i>	<i>5%</i>	<i>-4 pp</i>	<i>-8 pp</i>
Adjusted operating profit (EBIT)	-182	-248%	-129%
<i>Adjusted operating margin</i>	<i>-2%</i>	<i>-3 pp</i>	<i>-8 pp</i>
Cash flow from operating activities	261	-38%	-54%
<i>Cash conversion</i>	<i>55%</i>	<i>+17 pp</i>	<i>+14 pp</i>
EPS (SEK)	-0.88	-172%	-153%

Solid market sentiment in North America. Although strong start, no clear evidence of a consumer-driven recovery in Region Europe

	North America	Europe	Asia & RoW
			
Net sales per geography % of total Net sales¹⁾	SEK 12.8bn 34%	SEK 16.5bn 45%	SEK 8.1bn 21%
Main markets	US, Canada	Germany, Italy, Sverige Spain, UK, Finland	China, Turkey, Mexico, South Africa, India
Billerud's conditions Q1	Normal	Mostly weak	Mostly weak
<i>Food & beverages (~50%)</i>	<i>Normal</i>	<i>Normal / weak</i>	<i>Normal / weak</i>
<i>Printing & publishing (~20%)</i>	<i>Normal</i>		
<i>Consumer & luxury (~10%)</i>	<i>Normal</i>	<i>Weak</i>	<i>Weak</i>
<i>Industrial (~20%)</i>	<i>Normal</i>	<i>Weak</i>	<i>Weak</i>

1) Net Sales in 2025 for Region Europe and Region North America. Does not include Currency hedging and Other, not allocated to end-use segments..

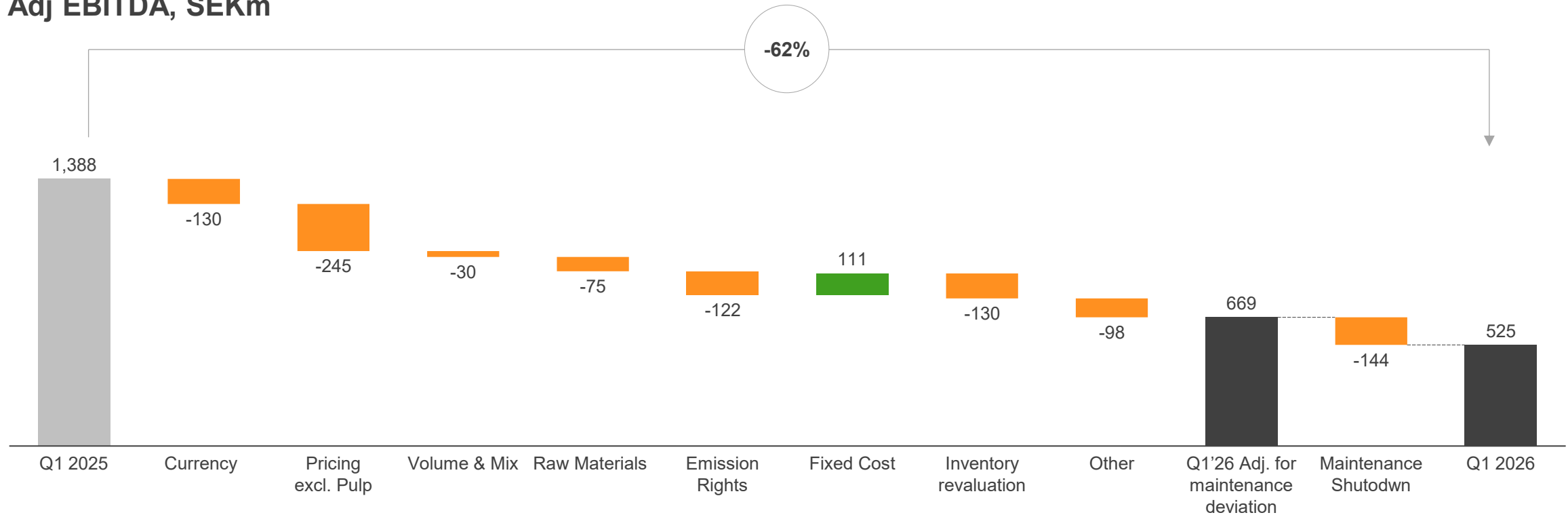
Net sales decline due to stronger SEK and lower pricing

Net sales, SEKm

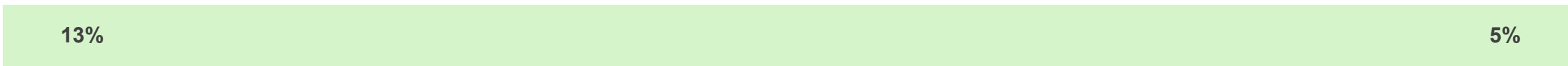


Lower profitability driven by lower prices and input cost headwind

Adj EBITDA, SEKm

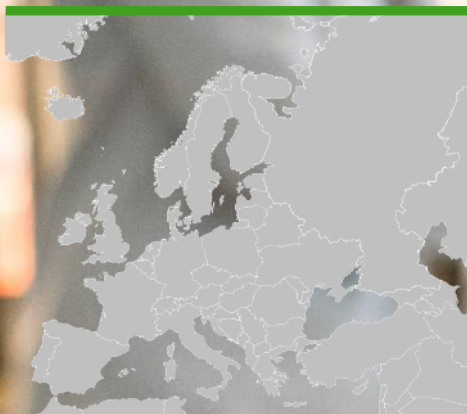


Adj. EBITDA%



Region

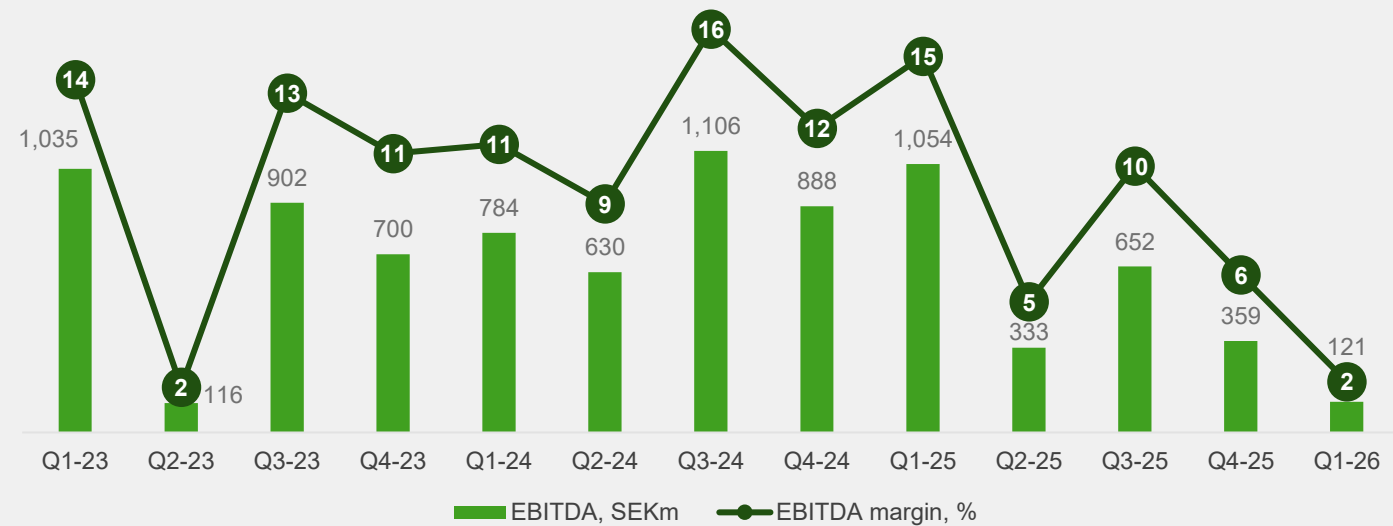
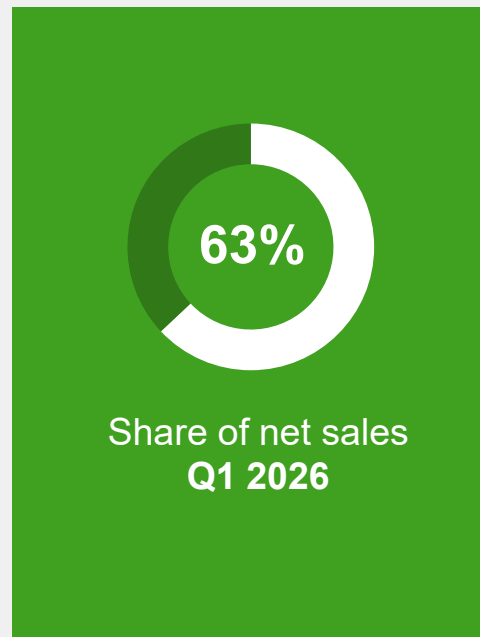
Europe



Region

Europe

- Strong sequential volume uplift across most categories (+11%)
- Profitability impacted by loss of emission rights, pricing pressure and currency headwind
- Cost-saving program ahead of plan
- Pulpwood costs continuing to decline
- Broad-based price increases implemented from Q2



Region

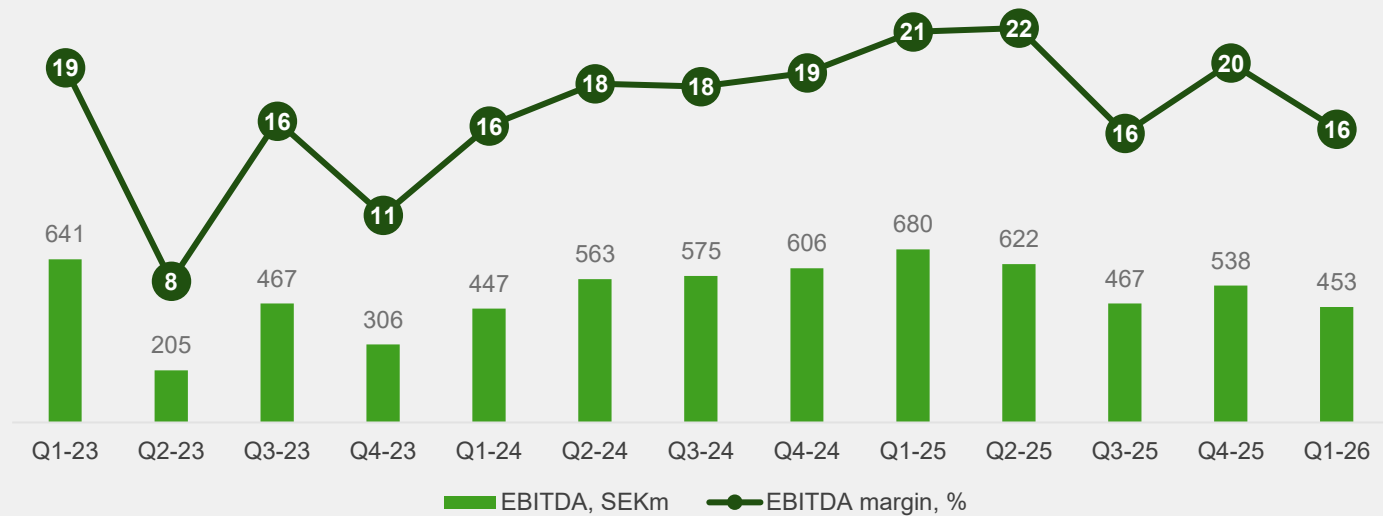
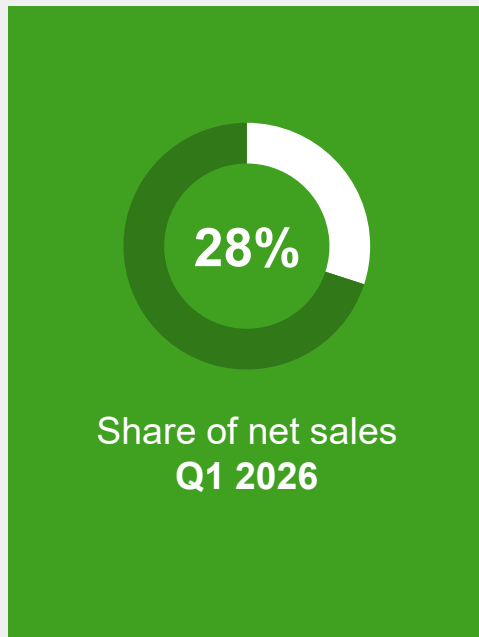
North America



Region

North America

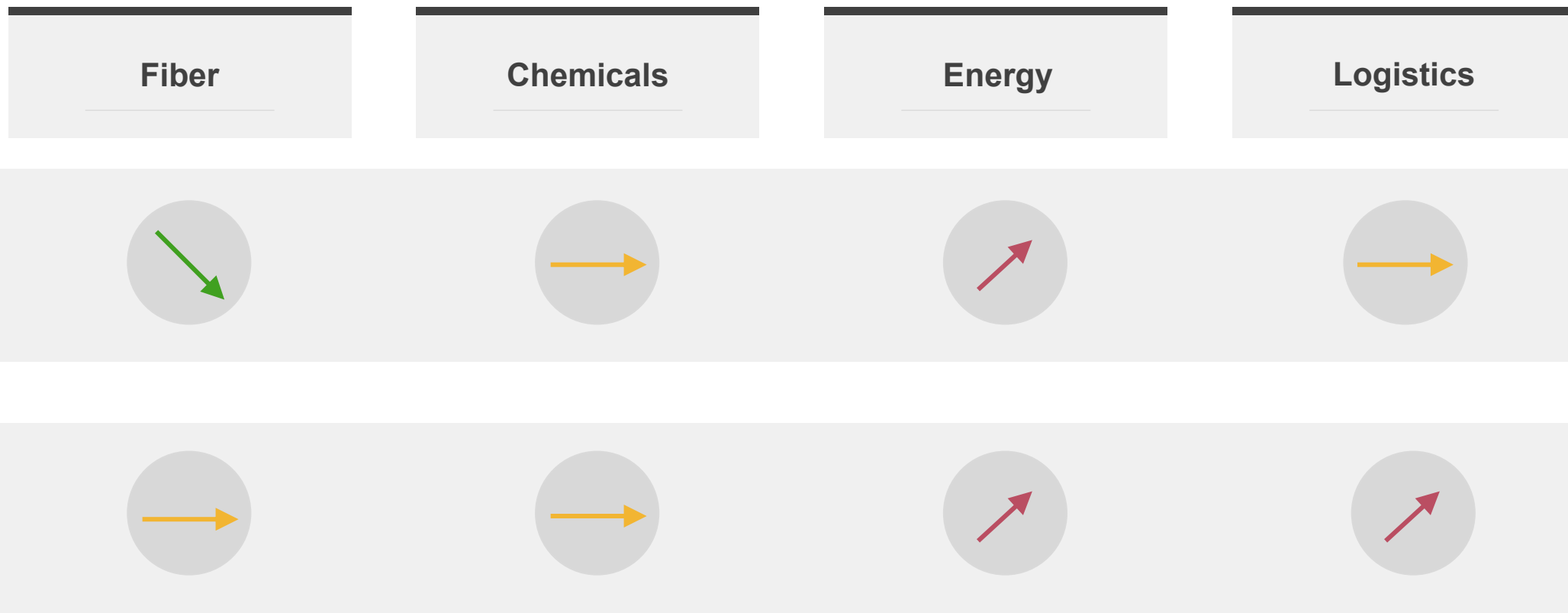
- Higher input costs in Q1 due to challenging weather conditions
- Price increases announced across all graphical and label grades
- Containerboard and Cartonboard sales volumes continue to ramp up
- Strong underlying profitability expected into Q2



GROUP

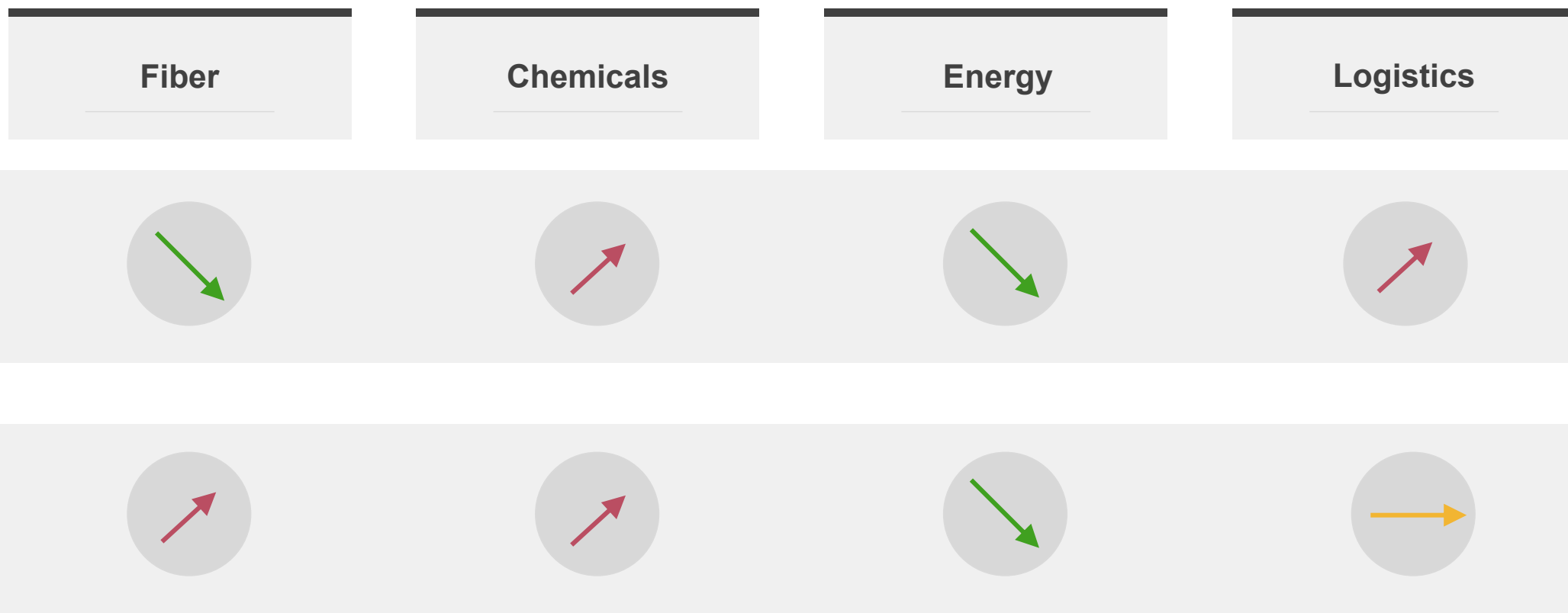
Input costs

Q1: Higher than expected input costs in both regions



Trend arrows refer to input cost development during Q1-26 vs Q4-25

Q2: Nordic pulpwood declining, while cost inflation on chemicals and logistics due to Middle East conflict



Trend arrows refer to expected input cost development in Q2-26 vs Q1-26

Middle East conflict to have indirect consequences through cost inflation

Delivery challenges managed with no impact

- No significant exposure through sales to the region
- No disturbances to supplies or sales deliveries

Expect cost inflation on freight, chemicals and wood transports

- High uncertainty around inflation magnitude

Broad-based price increases in both regions announced during Q1 to compensate for cost increases

Further price increases to be announced



Cost-saving program ahead of plan

All planned staff reductions completed per end of Q1-'26

Expected 2026 cost savings of SEK 550m (vs 2025)

Cost savings vs same period last year, SEKm

Q1-26	Q2-26	Q3-26	Q4-26
100	150	150	150

Annualized savings of SEK 800m with full effect at start of 2027



Improved cash conversion with strong working capital discipline

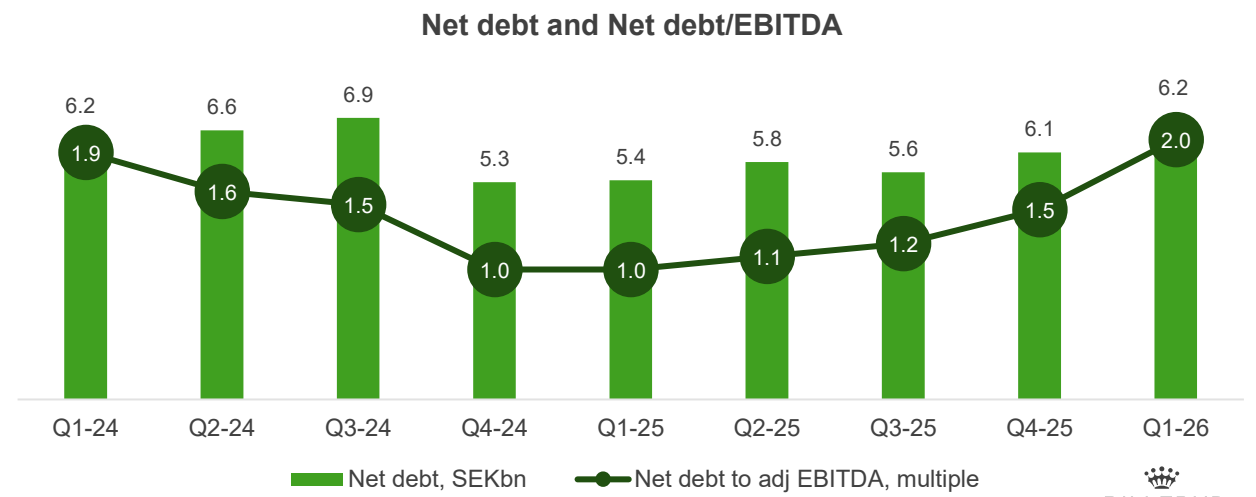
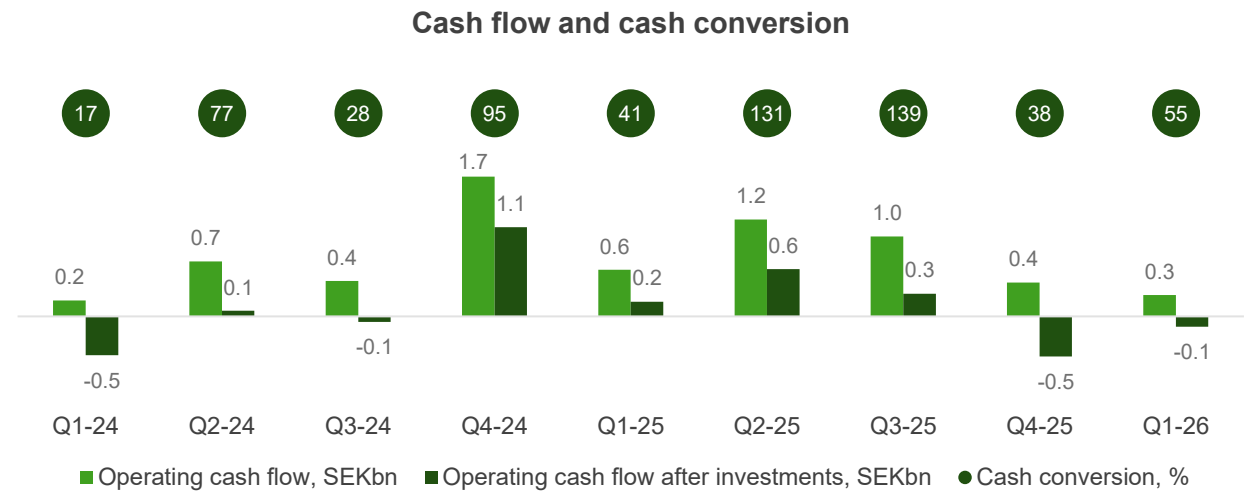
Leverage remains below target

- Cash conversion of 55% in Q1, 2026 target of 80%
- Leverage remains below target, with stable net debt level
- Successful issue of long-term financing in Q1, no bond maturities until 2028
- Dividend payout of SEK 497m (SEK 2.0/share) in Q2*

CAPEX of SEK 2.6bn in 2026

Strategic capex: SEK 0.6bn

Base capex: SEK 2.0bn



* Subject to AGM approval in May

Outlook for Q2 2026



Benefits from lower pulpwood prices and cost-saving program but challenging market conditions in Europe



Solid market conditions in North America



Broad-based price increases in both regions to mitigate cost inflation for chemicals and logistics



Sequentially higher annual maintenance shutdown costs





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