

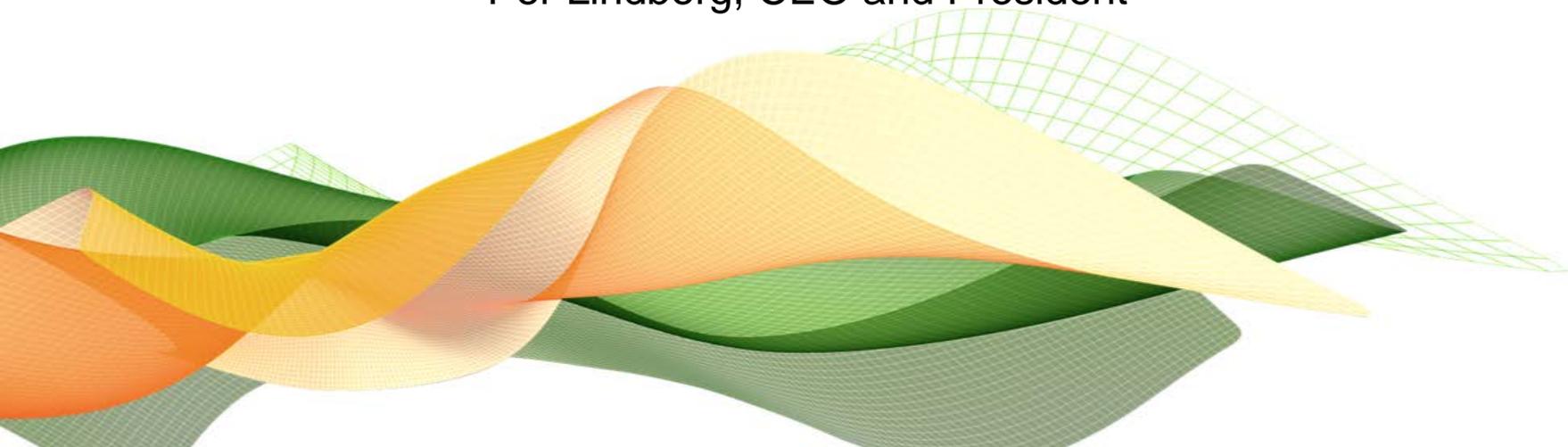


BILLERUDKORSNÄS

Annual General Meeting 2015

CEO presentation

Per Lindberg, CEO and President

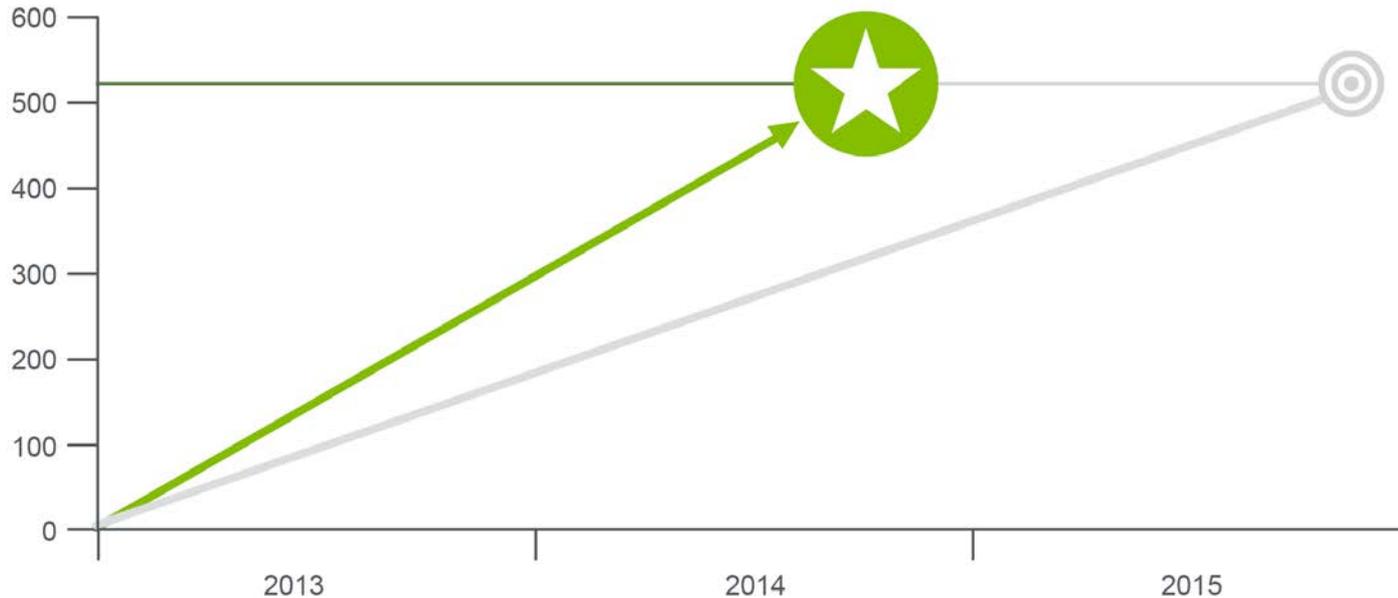


WE HAVE REALISED A SUCCESSFUL INTEGRATION



SYNERGY TARGETS ARE REACHED WAY AHEAD OF PLAN

THE INITIAL PLAN WAS TO REACH THEM BY 2015



OUR GROWTH AGENDA



TARGET 2018
Net sales: ~ 24 BSEK
Organic growth: 15 – 20 % *

THREE DIFFERENT GROWTH STRATEGIES



0 - 4% CAGR

SELECTIVE GROWTH



4 - 5% CAGR

VOLUME GROWTH



2 - 4% CAGR

VALUE GROWTH

OUR GROWTH AMBITIONS MANIFESTED WE ARE INVESTING

Onsdag 29 oktober 2014

affärsvärlden

AFGX 15:28
+0,84%
1 år +5,88%

Dow Jones 15:11
+0,22%
1 år +2,81%

Hem Börs & marknad Jobb Play Platinum Om oss
Nyhetsdygnet Aktieanalyser Affärsjuridik Krönikor Silly Season Bostad

Billerud Korsnäs investerar 900 miljoner i produktionsanläggningar

Av: SIX/ Affärsvärlden
Publicerad 26 augusti 2014 14:13

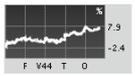
Förpackningspappers- och massaproductenten Billerud Korsnäs investerar 900 miljoner kronor i produktionsanläggningarna i Frövi och Rockhammar, som en del i bolagets tillväxtplan.

ANNONS

Det framgår av ett pressmeddelande. Investeringen kommer leda till ökad produktionskapacitet och en förbättrad kvalitet på den producerade förpacknings- och vätskekartongen, heter det.

"Genom denna investering kommer vi att behålla och stärka vår konkurrenskraft och svara upp mot de ständigt ökande kraven på våra produkter och service. Därigenom når vi en hållbar tillväxt inom vårt affärsområde Consumer Board", uppger Ulf Eliasson, CEO Consumer Board.

Mer om BillerudKorsnäs



Översikt Nyheter Aktieindikator Bolagsinfo

Läs mer
Billerud Korsnäs ökar

Onsdag 29 oktober 2014 svT Nyheter Regionalt

Nyheter Sport Kultur Val 2014 Regionalt Opinion Väder

Östnytt Öst region

Investerar 260 miljoner i pappersmaskin

Billeruds fabriik i Skärblacka utanför Norrköping. Foto: SVT

Papperstillverkanen Billerud korsnäs investerar 260 miljoner kronor i en säckpappersmaskin vid anläggningen i Skärblacka.

Maskinen tillverkar säckpapper som används till förpackning av

VF Värmlands Folkblad
onsdag 29 oktober - vecka 44

Ettan Nyheter Sport Näringsliv Hela livet Kultur & Nöje Åsikter
Allmän Arvika Eda Filipstad Forshaga Grums Hagfors Hammaro Karlstad Kil Kils

Storsatsning på Gruvöns bruk

Grums BillerudKorsnäs investerar nu 180 miljoner kronor i Gruvöns bruk.
– Vi vill vara världsledande inom både kvalitet och produktionskapacitet, säger Fredrik Turzik, fabriksdirektör vid Gruvön.

BillerudKorsnäs investerar 180 miljoner i Gruvöns bruk. Investeringen kommer bland annat leda till att man kan producera allstärkare flutingspapper, det vågformade papper som ligger i mitten i wellpapp.

FOTO: HÅKAN STRANDMAN

Onsdag 29 oktober 2014 lokus.se lokusjobb.se GRANAR

nt:se

Vi presenterade problem och förvä...
Morten HELDRE HANSE

NYHETER 24NT SPORT EKONOMI KULTUR & NOJE OPINION FAMILJ BLOGGAR MOTOR BOSTAD RESA
Norrköping Finspång Söderköping Valdemarsvik Östergötland | In- och utrikes | Val2014 | NT-gränser | Plus | Bildspel | M...

Bruket i Skärblacka investerar i pappsäckar

SKÄRBLACKA BillerudKorsnäs har beslutat investera 260 miljoner kronor i uppgradering av en pappersmaskin vid fabriken i Skärblacka.



**THE STRATEGY PLATFORM
THAT WILL TAKE US TO THE
NEXT LEVEL**



BILLERUDKORSNÄS

**WE CHALLENGE
CONVENTIONAL PACKAGING FOR
A SUSTAINABLE FUTURE**



**WE CHALLENGE
CONVENTIONAL PACKAGING FOR
A SUSTAINABLE FUTURE**

PROFITABLE GROWTH



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CONVENTIONAL PACKAGING FOR
A SUSTAINABLE FUTURE**

PROFITABLE GROWTH

POSITION

Expand geographically
and in value chain.



WE WILL GROW BY VALUE CHAIN EXPANSION



WE WILL GROW BY GEOGRAPHICAL EXPANSION





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PROFITABLE GROWTH

POSITION

Expand geographically
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INNOVATION

Increase industry lead.



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INNOVATION

Increase industry lead.



SUSTAINABILITY

Drive throughout
value chain.



DRIVE SUSTAINABILITY THROUGHOUT THE VALUE CHAIN

BOTH A MEAN AND A GOAL



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INNOVATION

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SUSTAINABILITY

Drive throughout
value chain.



EFFICIENCY

Improve continuously.



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PROFITABLE GROWTH

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INNOVATION

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EFFICIENCY

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PEOPLE DRIVE CHANGE

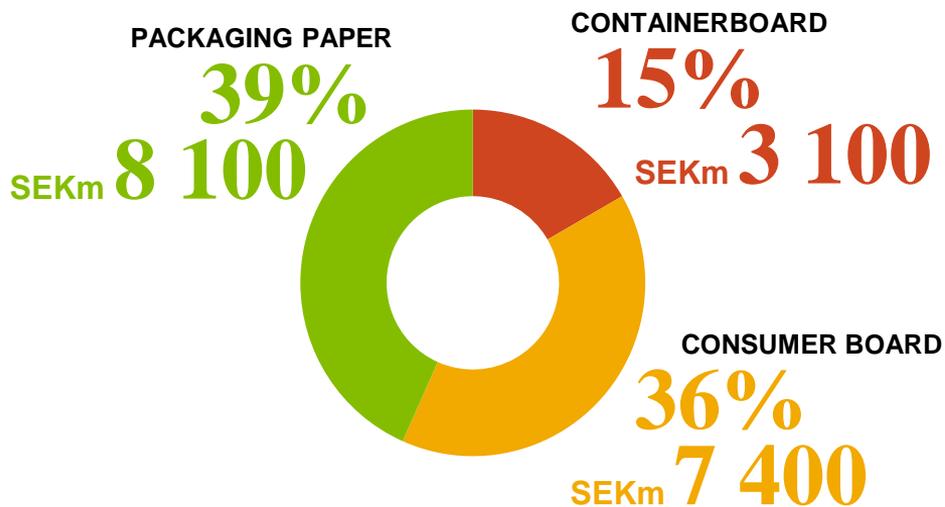
Think new – Feel responsibility – Cooperate – Create value



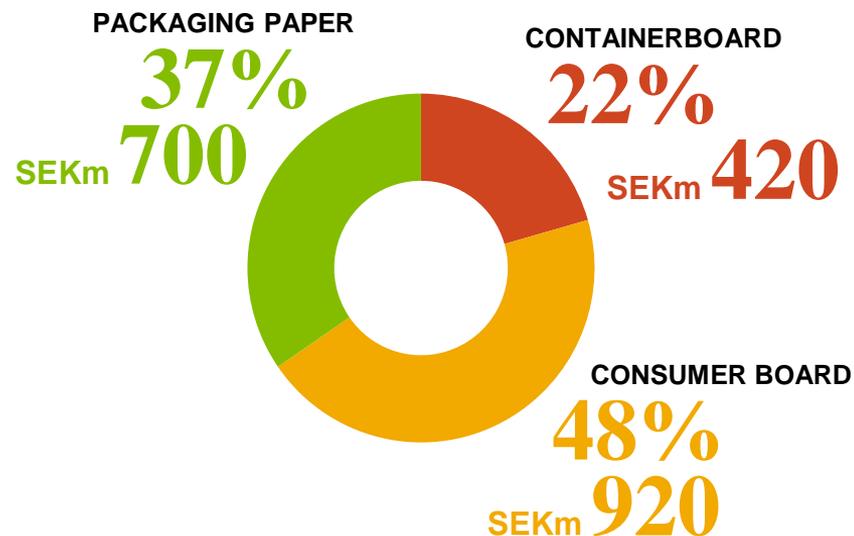
2014

BUSINESS AREAS IN SHORT

SHARE OF GROUP NET SALES

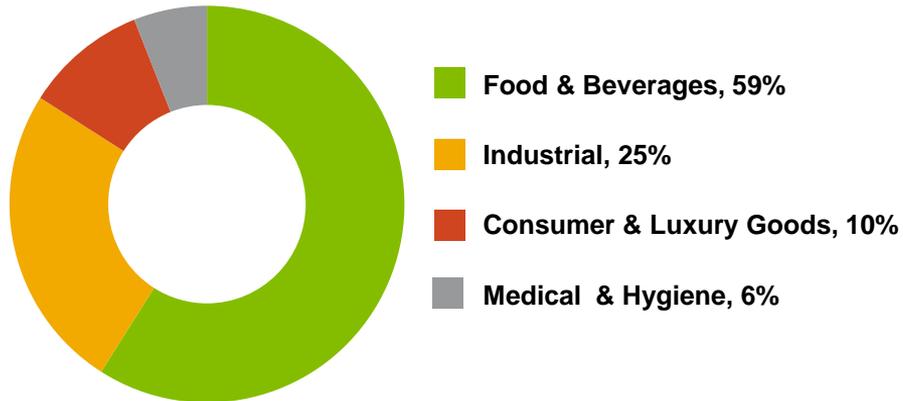


SHARE OF GROUP OPERATING PROFIT

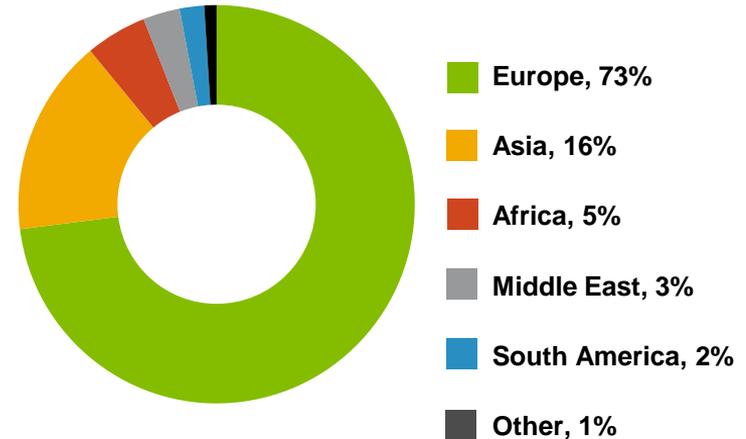


MARKET SEGMENTS & REGIONS IN SHORT

NET SALES BY MARKET SEGMENT



NET SALES BY REGION



SUCCESS STORIES – PRODUCT INNOVATIONS

- Dissolvable sack



- Full scale test MFC



SUCCESS STORIES – SYSTEM INNOVATIONS

➤ Bosch – packaging concept



➤ FibreForm Packaging

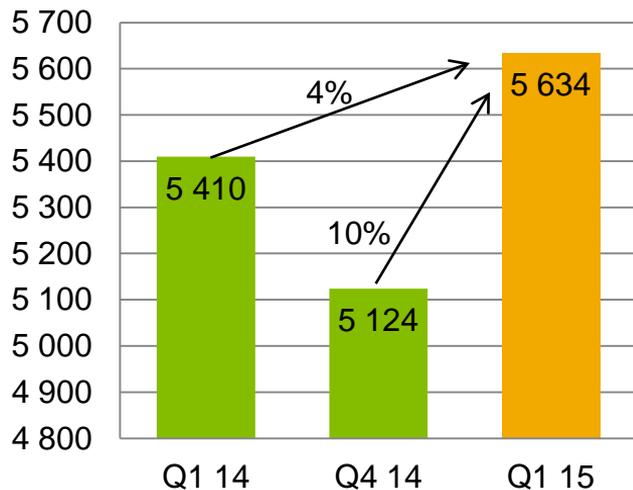


2014 – BILLERUDKORSNÄS IN FIGURES

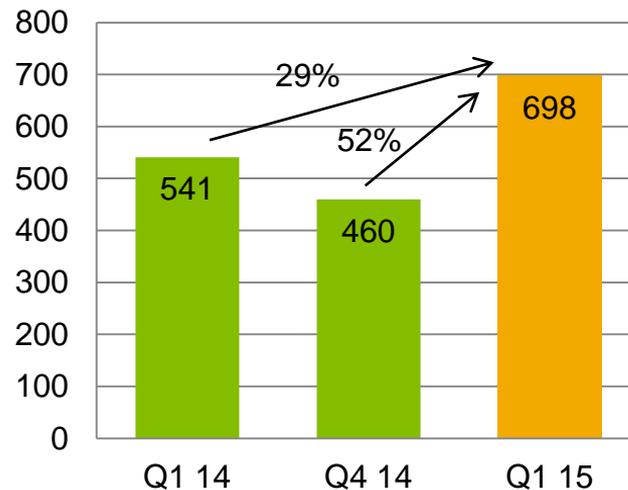
	Mål	2014	2013
Net sales, SEKm	24 000 (2018)	20 853	19 689
Operating profit, SEKm	n/a	1901	1137
Operating margin	> 10%	9%	6%
Return on capital employed, %*	> 13%	11%	6%
Cash flow, SEKm	n/a	1739	529
Net debt / equity, multiple	< 0,9	0.67	0.85
Dividend	50% of net profit	3.15**	2.25

STRONG DEVELOPMENT ALSO IN Q1 2015

Net Sales, MSEK

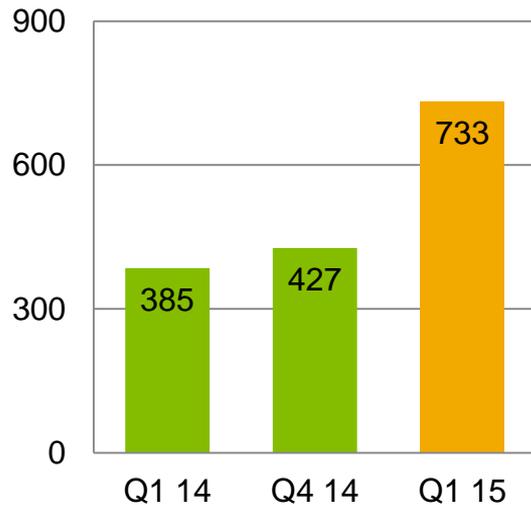


Operating profit, MSEK

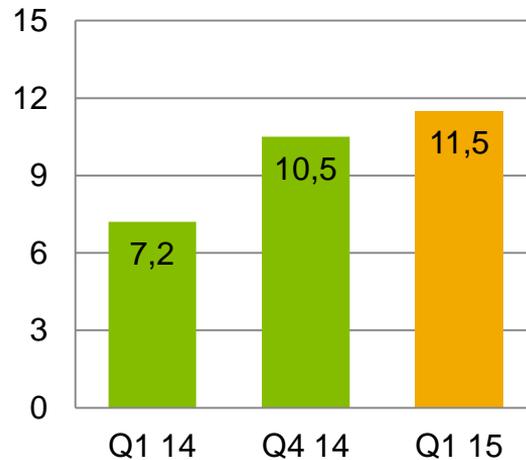


STRONG DEVELOPMENT ALSO IN Q1 2015

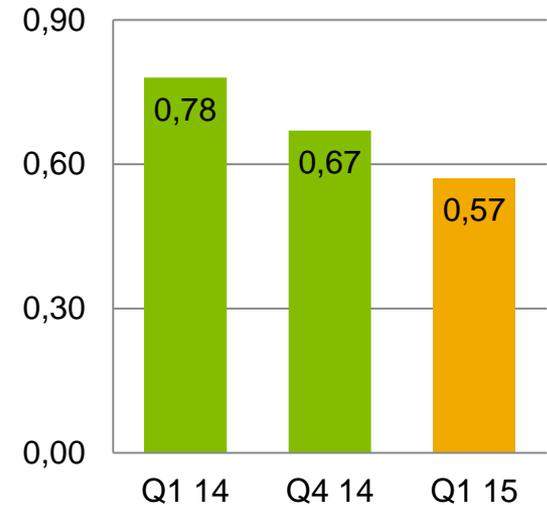
Op. cash flow, MSEK



Return on capital employed, %

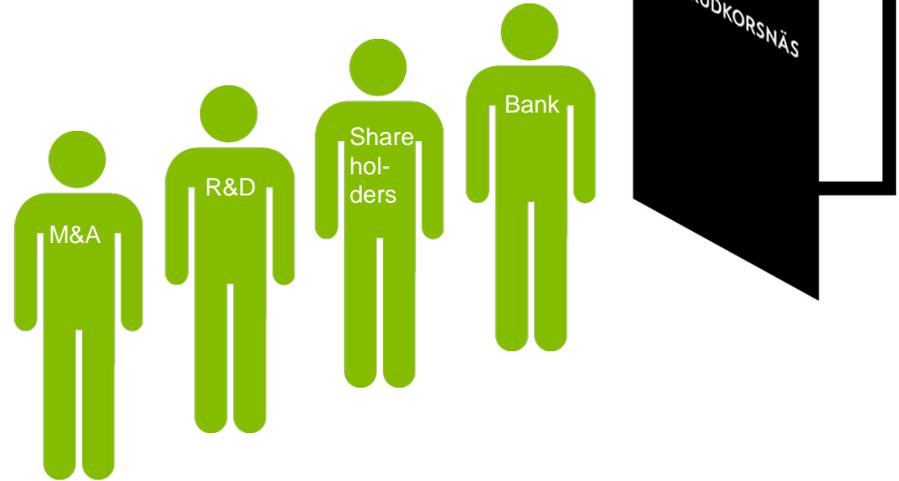


Net debt / equity

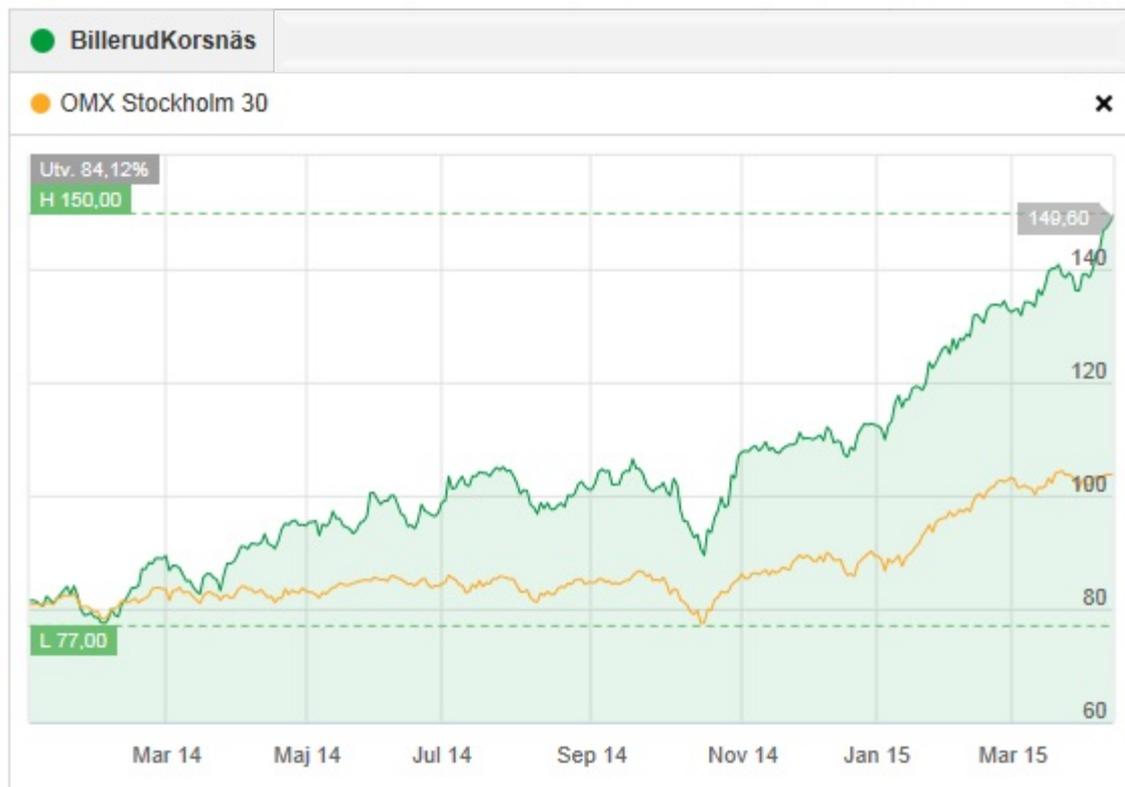


HOW WE WOULD LIKE TO USE THE CASH FLOW

- Reduce debt
- Dividend to shareholders
- Investments in current setup
- Acquisitions



BILLERUDKORSNÄS CREATES VALUE!





BILLERUDKORSNÄS

