

Billerud

January – June 2005
Stockholm, August 3



Per Lindberg, CEO
Nils Lindholm, CFO



Highlights – Q2 2005

- Improved orderbook situation
- Some production problems, maintenance stop in Skärblacka
- Deliveries 336 000 tonnes, -4% vs Q1-05
- Change in ownership situation and new CEO appointed
- Operating profit MSEK 20, -70% vs Q1-05
 - Maintenance stop (MSEK 70)
- Pre-tax profit MSEK 3, -94% vs Q1-05
- ROCE 11% (12 months), 9% excluding currency contracts

Market Situation – Kraft Paper

Q2

- Improved order book
- Stable prices, improved mix in sack paper
- Deliveries -5% vs. Q1-05, +1% vs. Q2-04

Outlook

- The market for kraft paper has improved

Market Situation – Containerboard

Q2

- Stable orderbook situation
- Stable prices
- Deliveries -2% vs. Q1-05, +9% vs. Q2-04

Outlook

- Stable demand situation

Market Situation – Market Pulp

Q2

- Market price for NBSK decreased during the quarter from USD 645/tonne to USD 590/tonne
- External deliveries -5% vs. Q1-05, +1% vs. Q2-04

Outlook

- Price increase during rest of the year

Cost reduction programme decided

- Organisation cost will be cut by at least MSEK 250 per year
- Reduction of 450 employees
- The programme will come into immediate effect and should be completed by the end of 2006. The full effects will be noted in 2007
- One-off costs for the programme are calculated at MSEK 400
- Negotiations with trade unions initiated

Change in ownership situation

- Frapag acquired approx. 14% of Billerud
- Austrian family owned holding company, with long history in the paper industry
- Long term owner, interest to develop Billerud

Ownership structure June 2005

Frapag	14%
Institutional investors	36% *
Private investors	46% **
Treasury shares	<u>4%</u>
	100%

* Largest single holding approx. 4%

** Aprox. 163 000 individual shareholders

Financials

Key Figures Q1 2005

	Q2 2005	vs Q1 2005	vs Q2 2004
Net sales, MSEK	1.704	-2%	-3%
Operating profit, MSEK	20	-70%	-79%
Operating margin	1%	-3	-4
ROCE ¹⁾	11%	-2	-9
Profit/share, SEK	0.04	-94%	-96%
Debt/Equity ratio ²⁾	0.76	+0.24	+0.22
Deliveries (ktonnes)	336	-4%	+4%

1) Moving 12 months

2) End of period

Operating profit, 2005 vs. 2004 (Jan-June)

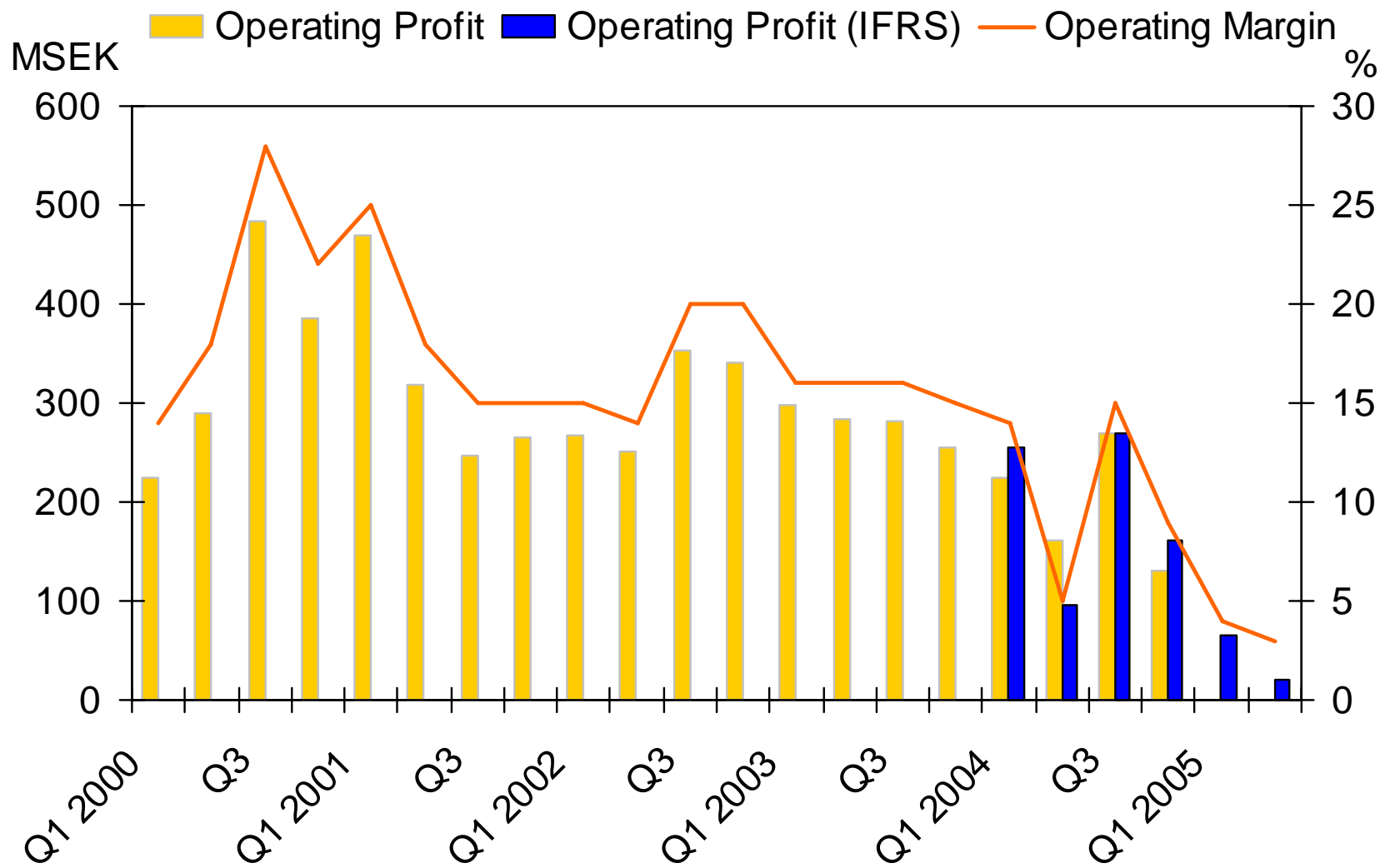
MSEK

Deliveries and prod. volumes, incl. product mix	+/-0
Sales prices (in local currencies)	+/-0
Variable costs	-100
Fixed costs	+40
Effect of unfavourable exchange rates	- 200
Total effect on results (rounded off)	-260

Operating profit by product area (Januari - June)

MSEK	Excl. hedging effects			
	2005	2004	2005	2004
Kraft paper	132	224	156	187
Containerboard	48	17	68	-4
Market pulp	-30	129	-14	49
Other	-64	-20	-64	-20
Total	86	350	146	212

Operating Margin Development



Cash Flow

MSEK	Q2 2005	Q1 2005	H1 2004	Year 2004
Operating surplus	122	183	305	1,185
Working capital change	55	-59	-4	+91
Finance net, taxes	-27	-33	-60	-66
Cash flow from operating activities	150	91	241	1,210
Capex, excl. energy investments	-108	-93	-201	-449
Capex (energy inv.)	-128	-110	-238	-115
Operating cash flow	-86	-112	-198	+646
Acquisition of Henry Cooke				-213
Dividends/share buy-backs	-334		-334	-663
Other	-25	-13	-38	-19
Change in net debt ¹⁾	-445	-125	-570	-249

1) Minus equals increase in net debt

Currency Situation

- Negative profit effect of net flow hedging
MSEK -60 for Jan-June 2005

Currency	Hedged net flows in %	Average
EUR/SEK	54%	9.19
USD/SEK	59%	7.10
GBP/SEK	49%	13.09
DKK/SEK	52%	1.23

Financial Objectives

	Target	Achieved Q2
Return on capital employed	$\geq 15\%$ ¹⁾	11%
Debt/equity ratio	0.6-0.9	0.76
Investments	In line with depreciation	OK, ex. energy investments
Pay-out ratio	50% ¹⁾	

1) Average over a business cycle

2) Average 4 quarters

Outlook

Outlook

- **Full-year forecast for operating profit 2005 is MSEK 150, (incl. one-off costs of MSEK 45 in Jan-June)**
- **In addition, one off-costs of MSEK 400 covering organisational rationalisation will be charged to the result during the remainder of 2005 and in 2006**
- **Reasons for deviation from earlier forecasts are lower pulp prices (minus MSEK 50) and speed up of organisational rationalisation**
- **The market for kraft paper has improved while the containerboard market is stable**
- **Continued high cost level for wood, energy and chemicals**

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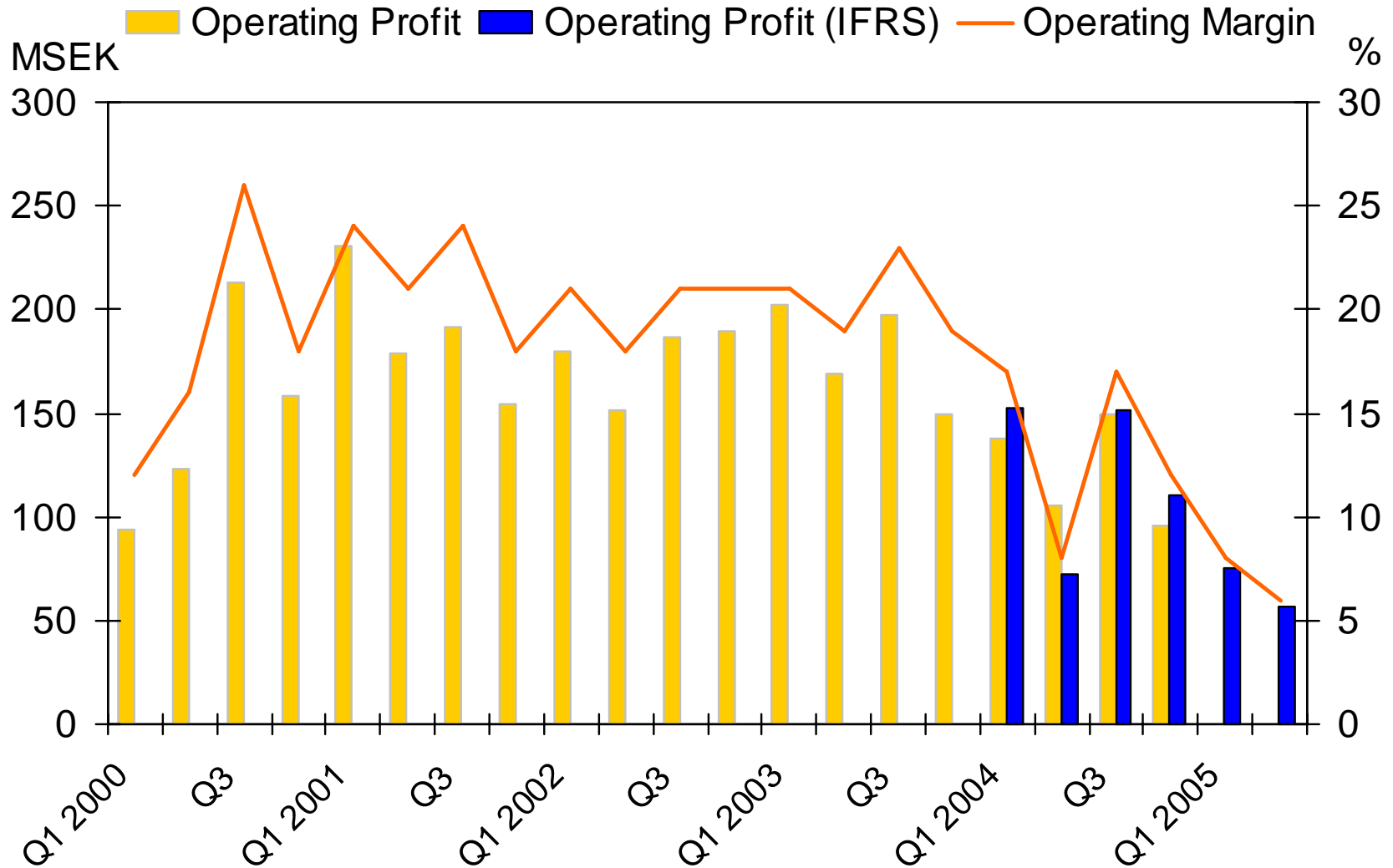


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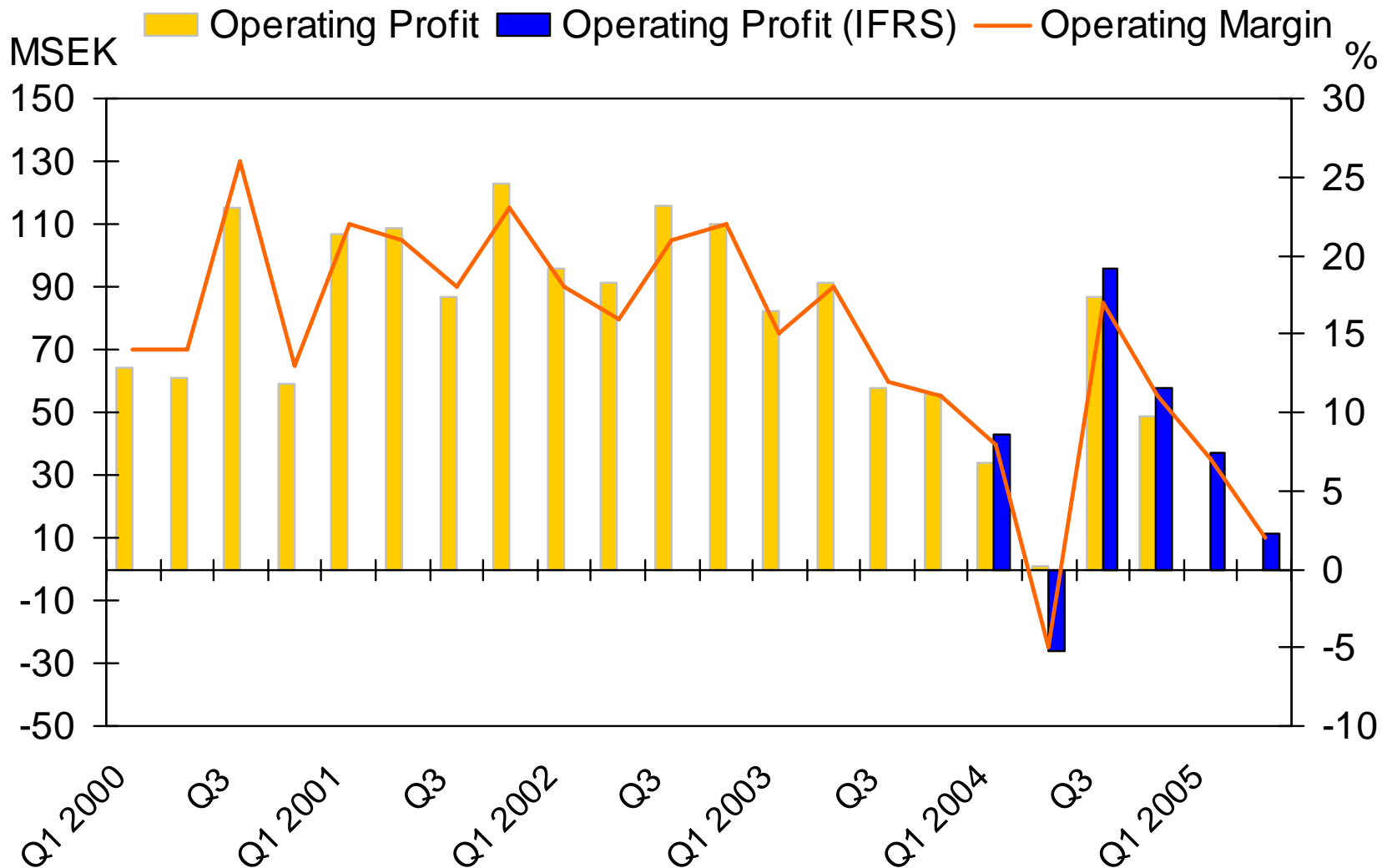
- Appendix -

Operating Margin – Kraft Paper



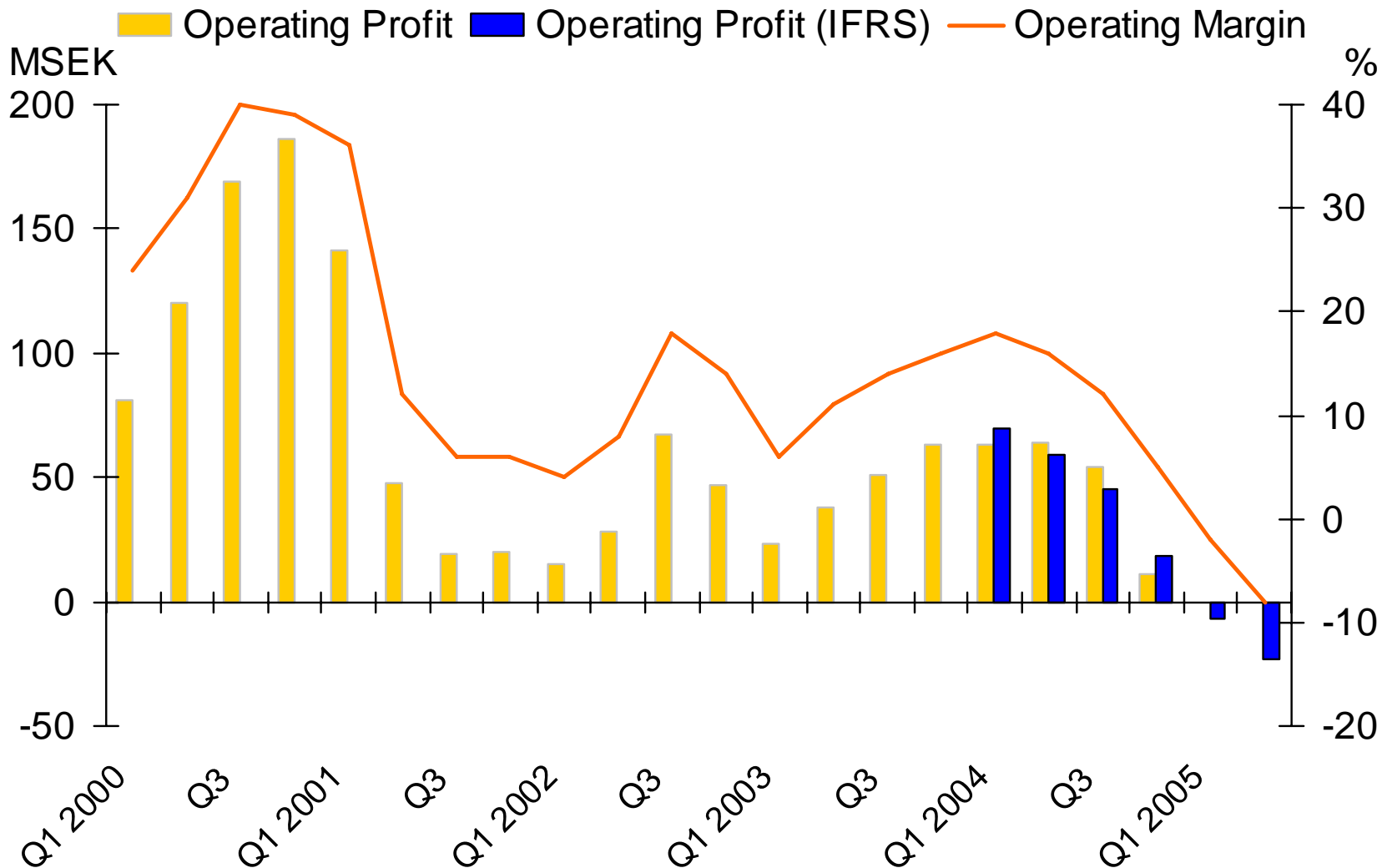
Source: Billerud

Operating Margin – Containerboard



Source: Billerud

Operating Margin – Market Pulp



Source: Billerud

Currency Rates

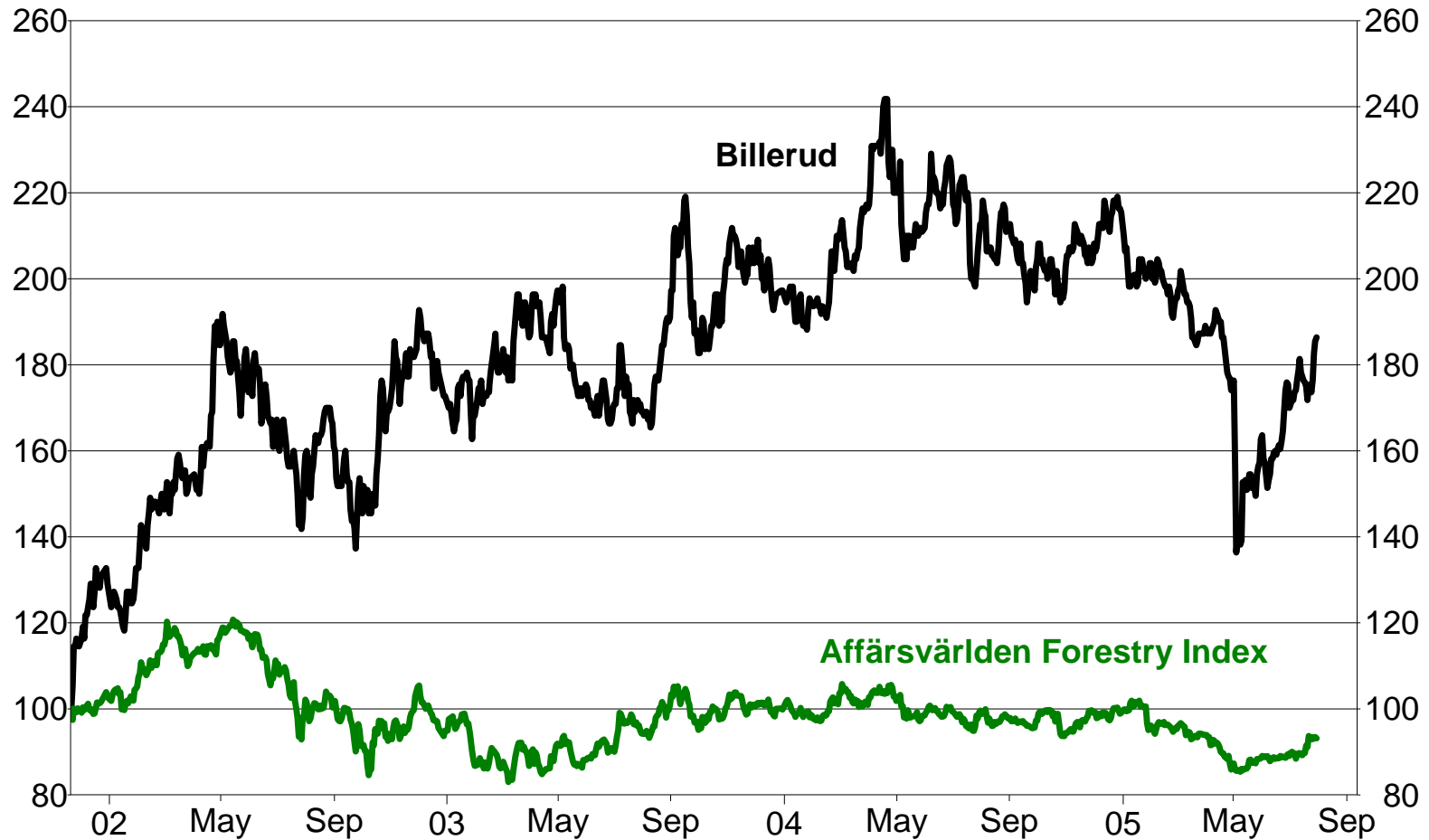
	Average rates per year				Average rates	Hedged rates	Trend
	2001	2002	2003	2004	6M 2005	6M 2005	
EUR/SEK	9,25	9,16	9,12	9,13	9,14	9,20	8,75
USD/SEK	10,33	9,72	8,25	7,35	7,11	7,19	8
GBP/SEK	14,87	14,58	13,27	13,46	13,32	13,12	-
EUR/USD	0,90	0,94	1,11	1,24	1,29	1,28	1,09
Billerud weighted index	112	109	102	99	98	99	99

Source: Sveriges Riksbank (www.riksbanken.se)

Delivered Volumes

	2005		2004		
Ktonnes	Q2	Q1	Q4	Q3	Q2
Kraft paper	133	140	131	129	132
Containerboard	128	130	143	137	117
Market pulp	75	79	78	73	74
Total	336	349	352	339	323

Billerud vs. Forestry index



Index 100 = 2001-11-20. Updated to 2005-08-02 Source: ECOWIN