

# Influence<sup>®</sup>

### THE RECOGNIZED CATEGORY LEADER.

Influence offers the highest quality in a No. 3 coated web paper for all types of end uses, with the printability and appearance expected of a higher grade paper. This sheet's lighter basis weight range is ideal for postage-sensitive applications while cover weights provide flexibility for direct mail uses.

### **FEATURES:**

- Enhanced optical properties produce truer, more vibrant image reproduction
- Excellent surface gloss and smoothness deliver outstanding ink holdout, ink lay, ink gloss and surface consistency
- Unparalleled pressroom performance and printability
- · Variety of basis weights and finishes
- CoC certification and recycled options available
- Manufactured in the USA with Pride

## **APPLICATIONS:**

- · Commercial print applications
- Covers and text for magazines and catalogs
- Direct mail
- Custom publishing

### **INFLUENCE SPECIFICATIONS:**

| Grade                      | Basis Wts     | GSM | Brightness | Gloss | Opacity | Caliper |
|----------------------------|---------------|-----|------------|-------|---------|---------|
| Gloss Offset Text          | 45            | 67  | 86         | 70    | 88.5    | 2.2     |
|                            | 50            | 74  | 86         | 70    | 89.5    | 2.3     |
|                            | 60            | 89  | 88         | 70    | 91.5    | 2.6     |
|                            | 70            | 104 | 88         | 70    | 93      | 3.3     |
|                            | 80            | 118 | 88         | 70    | 94.5    | 3.7     |
|                            | 90°           | 133 | 88         | 70    | 94.5    | 4.5     |
|                            | 100           | 148 | 88         | 70    | 96.5    | 4.8     |
| Gloss Offset Cover         | 65°           | 176 | 88         | 70    | 96      | 6.0     |
|                            | 80 (7 pt)*    | 216 | 88         | 70    | 98      | 7.4     |
|                            | 100 (9 pt)**° | 271 | 88         | 70    | 99      | 9.4     |
| Soft-Gloss Offset Text     | 45°1          | 67  | 86         | 35    | 89.5    | 2.3     |
|                            | 50¹           | 74  | 86         | 35    | 90.5    | 2.5     |
|                            | 60            | 89  | 88         | 35    | 92      | 3.1     |
|                            | 70            | 104 | 88         | 35    | 94      | 3.6     |
|                            | 80            | 118 | 88         | 35    | 95      | 4.2     |
|                            | 100°          | 148 | 88         | 35    | 97      | 5.4     |
| Matte Offset Text          | 451,2         | 67  | 86         | 25    | 91      | 2.9     |
|                            | 501,2         | 74  | 86         | 25    | 91      | 3.1     |
|                            | 60¹           | 89  | 88         | 25    | 92      | 3.6     |
|                            | 70            | 104 | 88         | 25    | 94.5    | 3.9     |
|                            | 80            | 118 | 88         | 25    | 95.5    | 4.4     |
|                            | 100           | 148 | 88         | 25    | 97.5    | 5.6     |
| Matte Offset Cover         | 65 (7 pt)*    | 176 | 88         | 30    | 98      | 7.4     |
|                            | 80 (9 pt)**   | 216 | 88         | 30    | 98      | 9.3     |
| Matte Offset<br>Reply Card | 107 (7 pt)*1  | 158 | 88         | 20    | 97      | 7.0     |
|                            | 134 (9 pt)**1 | 198 | 88         | 20    | 98      | 9.0     |
| Gloss Gravure Text         | 60°           | 89  | 88         | 76    | 91.5    | 3.1     |

Noted \*7 pt. and \*\*9 pt. minimum caliper items are guaranteed for postal applications. With the exception of noted \*7 pt. and \*\*9 pt. minimum caliper items, Billerud manufactures to basis weight, not to specific bulk standards.

<sup>°</sup>Non-standard making item. Requires minimum accumulation, trim and approval.

Contains higher levels of mechanical fiber.

<sup>&</sup>lt;sup>2</sup> Meets SIMRA certification requirements.





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